

February 20, 2005

To Whom It May Concern:

As first-time buyers in a challenging market, my wife and I had many questions and trepidations regarding the search for a home. After reading Home Buying for Dummies, we were off looking for homes and went through at least three cheesy realtors before we got lucky and a friend recommended Hugh Borax. From the very beginning, the entire experience was thoroughly professional and exceeded the service provided by the other full-commission realtors . . . less schmoozing, and more real content. We felt fully supported through the whole process of finding a home, making an offer, negotiating with the seller's realtor, and closing escrow. Hugh always anticipated the next step and coached us gently through the proper procedure. And in the end, we had a very generous refund, which helped us make some necessary renovations to the house.

In conclusion, we give Hugh Borax our highest recommendation for a realtor of any level of commission, without any reservations. With any luck, he will still be working as a realtor when we start looking for our next house.

Sincerely,

Lyre and David Fribourg