

To: Hugh Borax and Marie Kelly of 1% Broker

From: Hani and Patricia Alexander

RE: Thank you

Date: 8/5/03

Dear Hugh and Marie,

We wanted to thank you for successfully guiding us through the home buying process. As first time home-buyers, you helped us to understand the buying process and correctly advised us on potential issues. We are thankful to have had you two on our side acting as our advocates and trusted advisors. You were very prompt in returning our phone calls and answered our questions in a professional and accurate manner.

That 1% commission – WOW. If it were not for that rebate, we would not have been able to afford the property we purchased. It only gave us that much more buying power.

We have listed some reasons below of *why* we used your services:

- You were referred by a colleague
- You understood the area in which we were looking
- You thoroughly explained how the rebate worked up front
- You provided us with the properties that most met our needs

If anyone has a question or needs a reference from us, please feel free to give them our number.

Sincerely,

Hani and Patricia Alexander