

The Narber Family
5900 Jellico Avenue Encino CA 91316

August 22, 2005

Hugh Borax
One Percent Realtor
2235 20th St. #5
Santa Monica CA 90405

Dear Hugh,

We are writing to express our gratitude for the outstanding work you have done to assist us in our home purchase. It was not an easy negotiation or a simple escrow and you handled each roadblock with professionalism, integrity and grace. We are grateful that you and your staff represented us during this difficult transaction. You knew exactly what to do to keep the process moving along smoothly.

As we share our home buying experience with friends and colleagues we often hear comments like "we found the home ourselves during an open house" and "we could have saved thousands of dollars if we had worked with One Percent Realtor". We are happy to spread the word about your exceptional service, as we know that others will benefit by working with you.

We are taught in life "you get what you pay for". Because of this mindset, we didn't know what to expect at the discounted rate. You exceeded our every expectation.

If we can help you by sharing our experience with your future clients, please call on us at any time. This may sound funny, but we feel like we owe you one!

Best regards,



Katie and Matt Narber