

## MIKE AND JENNIFER LEE

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December 12, 2002

Hugh Borax  
President  
One Percent Broker

RE: Letter of Thanks

Mr. Borax,

I just wanted to drop you a line and say a big THANK YOU!!

This was the first time that we bought an older home and your company guided us through each step of the process. Your inspection contacts and real estate knowledge really allowed us to get more concessions from the sellers – ensuring that we knew what we were getting into and getting the lowest price possible.

I've utilized several full commission brokers to purchase homes in the past, but you are by far better than all of them.

I will be highly recommending your services to my friends/family and will definitely use your brokerage again.

I almost forgot to thank you for saving me \$8,000 in saved commissions. Thanks again!

Sincerely,

Mike S. Lee