

Hello Hugh!

Just wanted to let you know how very pleased I am with the way the sale of my condo was handled. Everything fell right into place and I believe the major reason was Brooks. I found Brooks to be very professional and knowledgeable. His personality was one which was very easy to work with. Communication was a breeze as he is direct and to the point yet his delivery is pleasant and nonabrasive. I can only assume he comes across this way as well with the others involved in the transaction. I use the word assume because I never had to meet or speak with anyone else in the transaction which is exactly what I would expect from a good agent. We went into multiple offers within the first week of listing. Brooks was key in negotiating the terms which were most favorable and I must say in all the transactions I have been involved in the terms in this deal were by far the best. No appraisal contingency, No loan contingency, 30 day close and passive removal of other contingencies put me in the best possible position. On top of all of this, going over asking price was icing on the cake. I am so happy I came to you to list my place and so very pleased you brought Brooks into the deal.

Thanks for everything and I look forward to the next time.

Best regards

Thurston